



SKY - HP SOFTWARE I.T. MANAGEMENT & EDUCATION SOLUTIONS

SKY **BTO** SOLUTIONS

→ What is Business Technology Optimization (BTO)?

HP's definition of **BTO** is: **BTO** helps you make sure that every dollar invested in IT, every resource allocated, and every application in development or production meets your business goals.

→ How can Sky I.T. Group help you support BTO?

Our business model delivers "single source" IT solutions that address the business challenges of hundreds of midsize and Fortune 1000 clients. Our mission is to focus on bottom-line business results by optimizing your technology investment.

As a Premier HP Business Partner, we know that superior performance is critical for your business. That is why Sky offers enterprises worldwide, a comprehensive panel of HP's I.T. Management Tools, Services and Educational Solutions.

Instead of just selling hardware and software, we work to understand your business, identify problems that make doing business more difficult and prescribe painkilling solutions that optimize your I.T. investment and produce significant bottom-line results. Learn today how Sky I.T. Group can help you run I.T. like a business.

Learn today how **SKY I.T. GROUP** can help you run I.T. Like a business

At **SKY I.T. GROUP** we know that superior performance is critical for your business. That is why we offer enterprises worldwide, comprehensive panel of HP's solutions around:

IT Strategy

- HP SOA Center
- HP Project & Portfolio Mgmt Center

IT Applications

- HP Quality Center
- HP Performance Center
- HP Application Security Center

IT Operations

- HP Business Service Management
- HP Business Service Automation
- HP IT Service Management

866.SKY.3500
www.skyitgroup.com



330 Seventh Avenue New York, NY 10001 T: 212.868.7800 F: 212.868.7806 www.skyitgroup.com

New York City, NY.



Atlanta, GA.



Raleigh, NC.



San Jose, CA.



- **SKY I.T. Group** has strategic solutions centered on HP's nine optimization centers, professional services, implementations and education offerings to help you ensure success on your HP tool investment. These integrated optimization centers help drive positive business outcomes through automated end-to-end processes across I.T. Strategy, I.T. Applications and I.T. Operations.

Our panel of comprehensive solutions includes:

- **I.T. Management Software:** As an HP Software Business Partner, **SKY I.T. GROUP** offers the HP Software suite of tools and services, at competitive prices, to help maximize the value and performance of your technology investment.
- **HP Certified Service Delivery:** Only **SKY I.T. GROUP** offers a one-of-a-kind delivery model that reduces risk, shortens time-to-value, and decreases deployment costs. If you decide on a conventional, in-house deployment, our Professional Services team is available to assist with implementation and full deployment. Our experience, along with industry best practices dramatically increases the predictability of delivering the project. Our proven methodology is designed to promptly identify and solve implementation issues which may affect performance. We recommend the following delivery services for organizations possessing a high level of process knowledge and best-practice expertise:
 - Assessment Services
 - Implementation Services
 - Consulting Services
 - Quick Start Services
 - Staff Augmentation
 - Migration Services
 - Custom Services
- **HP Authorized Educational Services:** Our education offerings enable customers to take advantage of our experience and expertise through highly effective training programs on specific technology implementation tools. Our consultants provide hands-on mentoring and knowledge transfer. **SKY I.T. Group's** Educational Services department currently offers: HP Certified Public training at our state-of-the-art training facilities in New York City and Las Vegas. Onsite training at a customer's location, HP Certification exam proctoring and customized courseware to satisfy your companies training needs.
- **Other SKY I.T. GROUP Offerings:** With today's dynamic business challenges, **SKY I.T. GROUP** can also work with you to deliver a custom solution that meets your specific business needs. Additional services offerings include, but are not limited to:
 - Custom Software Development
 - Outsourced Projects Local or abroad
 - Managed Services
 - Application Security

ABOUT SKY I.T. GROUP

SKY IT GROUP is a technology solution provider that helps businesses maximize their IT investments.

The company serves clients across all diverse markets, but has a particular emphasis with retail, manufacturing and distribution clients ranging in size from SMB to Fortune 1000. **SKY IT GROUP's** business model encompasses five areas of expertise, including:

- HP Software Solutions
- IBM Hardware Solutions
- Business Intelligence
- Professional Services
- Educational Services

